

Message Text

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PAGE 01 SAN JO 04949 220002Z

61

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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P 212300Z NOV 75

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC PRIORITY 2100

UNCLAS SAN JOSE 4949

E.O. 11652: N/A

TAGS: BEXP, CS

SUBJECT: NDZOR PROJECT: HOSPITALS

FOR COMMERCE: MAJOR EXPORT PROJECTS DIVISION

REF: STATE 267194, SAN JOSE A-22, FEBRUARY 1974

1. GOCR OFFICIALS VERY INTERESTED IN DISCUSSING NEW DESIGNS IN CONNECTION PROJECTS FOR NEW HOSPITALS WITH FOREIGN FIRMS AND WOULD WELCOME THEIR PARTICIPATION IN ARCHITECTURAL WORK. WE BELIEVE SOM VISIT WOULD BE EXCELLENT OPPORTUNITY FOR FIRM TO INVESTIGATE NOT ONLY HOSPITAL AREA BUT ALSO OTHER GOCR AGENCY PROJECTS.

2. SUGGEST SOM BE FURNISHED COPY OF MARKET PROFILE - MEDICAL AND HOSPITAL EQUIPMENT APPARATUS AND SUPPLIES (REFAIR) PRIOR DEPARTURE U.S.

3. GOCR AGENCIES CONTRACT ARCHITECTURAL SERVICES THROUGH PUBLIC BIDS. IN PAST CME U.S. COMPANIES HAVE WON BIDS IN ASSOCIATION WITH LOCAL FIRMS WHICH ACTED AS THEIR REPRESENTATIVES. POST WOULD PREFER DISCUSS WITH SOM REPS AFTER ARRIVAL QUESTION OF ASSOCIATION WITH SPECIFIC LOCAL FIRM SINCE NUMBER OF MORE QUALIFIED ONES ALREADY HAVE CONNECTIONS WITH U.S. ARCHITECTURAL/DESIGN COMPANIES AND WE UNAWARE SOM'S POLICY RE ASSOCIATION IN THESE CIRCUMSTANCES.

4. BASIC SOURCE OF INFORMATION ON LOCAL ARCHITECTURAL/
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DESIGN FIRMS AND REQUIREMENTS FOR OPERATING IN COSTA

RICA IS: ING. CARLOS A. GARCIA, DIRECTOR EJECUTIVO,
COLEGIO FEDERADO DE INGENIEROS Y ARQUITECTOS,
APARTADO 2346, SAN JOSE, COSTA RICA.

5. POST WOULD APPRECIATE BEING ADVISED SOM REPS NAMES,
ITINERARY WHEN AVAILABLE.
LANE

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NNN

Message Attributes

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